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Introduction

This document, Junior Cycle Business Studies: Guidelines for the Classroom-Based Assessments and Assessment Task, provides:

- General information on Classroom-Based Assessments
- Detail of the nature and scope of the two Classroom-Based Assessments described in the curriculum specification for Junior Cycle Business Studies
- The Features of Quality used to decide the level of achievement in each Classroom-Based Assessment
- Guidelines for schools and teachers on completing the Classroom-Based Assessments
- Details of the Assessment Task in Business Studies and how the school supports its completion.

The guidelines should be used in conjunction with the curriculum specification for Junior Cycle Business Studies and the Assessment Toolkit for junior cycle, which includes further details of the Subject Learning and Assessment Review process and other aspects of junior cycle assessment set out in these guidelines.


All documentation relating to assessment at junior cycle can be accessed at http://juniorcycle.ie/Assessment
Classroom-Based Assessments: General Information

Classroom-Based Assessments are best described as the occasions when the teacher assesses the students using the specific tasks set out in the subject specification. They are included within the time allocated for Business Studies, which is a minimum of 200 hours. The tasks are described and the Features of Quality, which support teacher judgement, are set out in these guidelines.

Although the assessment is similar to the formative assessment that occurs every day in class, in the case of Classroom-Based Assessments the teacher’s judgement is recorded for Subject Learning and Assessment Review, and is used in the school’s reporting to parents and students. Students prepare for the Classroom-Based Assessments over a specified period of time in second and third year. The results of homework or tests undertaken by the students in the course of their normal classwork do not add up to the award of a descriptor for the Classroom-Based Assessment.

Deciding on the level of achievement in Classroom-Based Assessments

There are four level descriptors of achievement in each Classroom-Based Assessment: Exceptional, Above expectations, In line with expectations, and Yet to meet expectations.

Teachers use the Features of Quality, set out in these guidelines (p17 and 25), to decide the level of achievement in each Classroom-Based Assessment. The Features of Quality are the criteria that will be used to assess the student work as best fitting one of the following Descriptors:

**Exceptional** describes a piece of work that reflects the Features of Quality for the Classroom-Based Assessment to a very high standard. While not necessarily perfect, the strengths of the work far outstrip its flaws, which are minor. Suggestions for improvement are easily addressable by the student.

**Above expectations** describes a piece of work that reflects the Features of Quality for the Classroom-Based Assessment very well. The student shows a clear understanding of how to complete each area of the activity and the work is praised for its consistency. Feedback from the teacher might point to the necessity to address some aspect of the work in need of further attention or polishing, but on the whole the work is of a high standard.

**In line with expectations** describes a piece of work that reflects most of the Features of Quality for the Classroom-Based Assessment well. It shows a good understanding of the task in hand and is free
from significant error. Feedback might point to areas needing further attention or correction, but the work is generally competent and accurate.

**Yet to meet expectations** describes a piece of work that falls someway short of the demands of the Classroom-Based Assessment and its associated Features of Quality. Perhaps the student has made a good attempt, but the task has not been grasped clearly or is marred by significant lapses. Feedback will draw attention to fundamental shortcomings that need to be addressed.

When using the Features of Quality to assess the level of student achievement in a Classroom-Based Assessment, teachers use ‘on-balance’ judgement. The teacher should read the Features of Quality (starting with *Yet to meet expectation*) until they reach a descriptor that best describes the work being assessed. Where it is not clearly evident which quality descriptor should apply, teachers must come to judgment, based on the evidence from the student’s work, to select the descriptor that best matches the student’s work overall. This ‘best fit’ approach allows teachers to select the descriptor that ‘on balance’ describes the work being assessed.

There is the possibility of making a ‘No Award’ if the evidence of the student’s work does not meet the features of quality set out for *Yet to meet expectations*.

Teachers should not assume that the results of a group of students being assessed will follow any particular distribution pattern, as the students work is being judged only against the Features of Quality rather than other students’ performances.

**The autonomy of the school in preparing students for the Classroom-Based Assessments**

These guidelines set out a range of options for the Classroom-Based Assessments so that they can suit the particular needs and circumstances of students and the school. Students and teachers have a choice of topics for the first Classroom-Based Assessment, Business in Action. There are further possibilities within how the research can be conducted and presented for assessment to allow students to tap into their own interests and motivations. Similarly, students are actively encouraged to use a variety of support materials when completing the second Classroom-Based Assessment, Presentation, such as digital technology, posters, and infographics. Within the parameters set by the guidelines, the range of themes and topics for the Presentation can be determined independently by the school, teachers and students.
How the school supports the completion of the Classroom-Based Assessments

The school supports the completion of the assessments by:

- Ensuring that the NCCA assessment guidelines for the Classroom-Based Assessments are provided to teachers
- Supporting teachers in recording the level descriptors awarded to each student
- Retaining records and pieces of work, as appropriate, for the purposes of Subject Learning and Assessment Review
- Applying the guidelines for Subject Learning and Assessment Review set out in this document
- Supporting teachers and students in the completion of the Assessment Task
- Following arrangements for transfer of the completed Assessment Tasks to the State Examinations Commission for marking
- Applying inclusive assessment practices as set out in these guidelines
- Reporting the outcomes of Classroom-Based Assessments to students and their parents/guardians as part of the school's reporting procedures and through the Junior Cycle Profile of Achievement (JCPA)

Further information can be found at http://juniorcycle.ie/Assessment.

Reasonable support

To facilitate providing feedback to students during their engagement with assessment, the process of completing the Classroom-Based Assessments should be viewed as part of teaching and learning, and not solely for assessment purposes. It is envisaged that teachers will guide, support and supervise throughout the process. If a student requires more than what could be deemed as a reasonable level of support, having discussed it with the student, the teacher can make a note of the level of assistance provided. This will assist the teacher when using the Features of Quality to make judgements about the level of achievement of the student’s work.

Reasonable support may include:

- Clarifying the requirements of the task
- Using annotated examples of student work provided by NCCA to clarify the meaning and interpretation of the Features of Quality to students

- Providing instructions at strategic intervals to facilitate the timely completion of the research, evaluation and report

- Providing supports for students with special educational needs (SEN) as outlined below.

It is not envisaged that the level of support involved requires teachers to edit draft reports, or to provide model text or answers to be used in the student’s evidence of learning.

**Inclusive assessment practices**

Special provisions may be put in place for a student with a specific physical or learning difficulty to remove as far as possible the impact of the disability on the student’s performance in both Classroom-Based Assessments and the Assessment Task so that he or she can demonstrate his or her level of achievement. The accommodations – for example, the use of Irish Sign Language, support provided by a Special Needs Assistant, or the support of assistive technologies – should be in line with the arrangements the school has put in place to support the student’s learning throughout the school year and are not designed to compensate for a possible lack of achievement arising from a disability.
Classroom-Based Assessments in Business Studies

There are two Classroom-Based Assessments in Business Studies. They are assessed at a Common Level. They relate to specified learning outcomes and are scheduled to be undertaken by students in a defined time period within class contact time to a national timetable (as advised by the NCCA) in the school calendar. Following the second of these assessments students will complete an Assessment Task which is marked by the State Examinations Commission as part of the state-certified examination in Business Studies. The Classroom-Based Assessments for Business Studies are outlined in Table 1 below.

<table>
<thead>
<tr>
<th>Classroom-Based Assessments</th>
<th>Format</th>
<th>Student preparation</th>
<th>Completed</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Business in Action</strong></td>
<td>Group project based on one of three options: Enterprise in action Economics in action Finance in action</td>
<td>During a maximum of four weeks with support/guidance from teacher</td>
<td>Towards the end of Year 2</td>
</tr>
<tr>
<td><strong>Presentation</strong></td>
<td>Individual presentation and investigation on a business-related topic</td>
<td>During a maximum of three weeks, with support/guidance from teacher</td>
<td>Year 3</td>
</tr>
</tbody>
</table>

Table 1: Classroom-Based Assessments for Business Studies

Assessment Task

The Assessment Task is a written task completed by students during class time. It is not marked by the class teacher, but is sent to the State Examinations Commission for marking as part of the state-certified examination in Business Studies. The Assessment Task is specified by the NCCA and is related to the learning outcomes on which the second Classroom-Based Assessment is based. In the case of Business Studies this is the Presentation. The details of the Assessment Task are set out in these guidelines and are outlined in Table 2 overleaf.
<table>
<thead>
<tr>
<th>The Assessment Task (AT)</th>
<th>Format</th>
<th>Student preparation</th>
<th>Completed</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Students complete a specified written task which is sent to the SEC for marking</td>
<td>The Assessment Task will link to the Presentation (CBA 2)</td>
<td>Following completion of the second Classroom-Based Assessment in Year 3</td>
</tr>
</tbody>
</table>

Table 2: Assessment Task for Classroom-Based Assessment 2, Presentation
Classroom-Based Assessment 1: Business in Action

Business in Action gives students an opportunity to actively engage in a practical and authentic learning experience that reflects activities undertaken regularly in the business environment. They will act as consumers, entrepreneurs, managers and decision-makers as they plan and conduct research, analyse data and information, problem-solve and make decisions, use digital technology to manage information, and take action. They will learn about, and make informed decisions about, their own resources and issues of social, cultural and global importance. These are essential skills required for life, work and further education.

Fig. 1 sets out the process for conducting a Classroom-Based Assessment. The aim of this process is to provide guidance for teachers as they support their students completing their Classroom-Based Assessments.

Figure 1 Process for conducting a CBA

Students are given three options from which to choose a Business in Action project:

<table>
<thead>
<tr>
<th>1. Enterprise in Action</th>
<th>Students are given an opportunity to engage in an enterprising activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. Economics in Action</td>
<td>Students are given an opportunity to choose an economic trend, development, change or policy that is impacting positively or negatively on the Irish economy and society</td>
</tr>
<tr>
<td>3. Finance in Action</td>
<td>Students are given an opportunity to identify and research a financial challenge for a consumer or an organisation (profit or not-for-profit)</td>
</tr>
</tbody>
</table>

Business in Action is a group project. It comprises of four areas of activity: conducting research; evaluating information; developing action plans; and reporting findings. Students should collaborate with classmates in order to complete the project but teachers should ensure that each student makes an individual contribution to the project, and produces their own evidence to meet the Features of Quality for this assessment.
Project Option 1: Enterprise in Action

Students are given an opportunity to engage in an enterprising activity. They can choose from the following:

- Students can develop a product or service. The product or service can be one they devise or create themselves (which they identify as having a potential market), or one that already exists (which they identify as having the potential to expand its market).

- Students can organise an enterprise event or activity (for-profit or not-for-profit). It can be a once-off event or one that is organised over a longer period of time. It can be undertaken for economic, social or cultural purposes.

As part of this action project students will:

- Carry out market research in order to assess the feasibility of their idea
- Evaluate their research findings
- Develop a business action plan based on their research findings which will describe elements of the marketing mix to be applied and financial information for the enterprise
- Provide their chosen product, service, enterprise event or activity to their target market, where possible
- Record the inputs and outputs of the enterprise
- Make a recommendation as to the viability of the enterprise.

The project will be submitted in May of second year. The main learning outcomes to be assessed through Business in Action in this option are:

<table>
<thead>
<tr>
<th>Personal Finance</th>
<th>Enterprise</th>
<th>Our Economy</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.2, 1.10</td>
<td>2.6, 2.7, 2.8, 2.9, 2.11</td>
<td>3.10</td>
</tr>
</tbody>
</table>

Project Option 2: Economics in Action

Students are given an opportunity to choose an economic trend, development, change or policy that is impacting positively or negatively on the Irish economy and society.

As part of this action project students will:

- Carry out research on their chosen economic issue
- Evaluate their research findings. The economic evaluation will include identifying and assessing the economic, social and environmental benefits and costs for different key stakeholders
• Demonstrate use of relevant economic indicators and graphic representations to support their research findings
• Develop an action plan outlining an economic policy change that might improve the resulting economic outcomes.

The project will be submitted in May of second year. The main learning outcomes to be assessed through Business in Action in this option are:

<table>
<thead>
<tr>
<th>Personal Finance</th>
<th>Enterprise</th>
<th>Our Economy</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.1</td>
<td>2.5</td>
<td>3.1, 3.2, 3.3, 3.4, 3.5, 3.6</td>
</tr>
</tbody>
</table>

**Project Option 3: Finance in Action**

Students are given an opportunity to identify and research a financial challenge for a consumer or an organisation (profit or not-for-profit).

**As part of this action project students will:**

• Investigate and research a chosen financial challenge
• Evaluate their research findings. The evaluation will comprise of an analysis of the financial position of the consumer or organisation
• Suggest some causes for the financial challenge and identify the costs on different key stakeholders
• Support their analysis with tabular and graphic representations
• Classify and describe the positive and negative impacts on the income and expenditure and/or the profit and loss position of a consumer or organisation
• Develop an action plan to address the financial challenge based on their evaluation of the research findings.

The project will be submitted in May of second year. The main learning outcomes to be assessed through Business in Action in this option are:

<table>
<thead>
<tr>
<th>Personal Finance</th>
<th>Enterprise</th>
<th>Our Economy</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.1, 1.2, 1.3, 1.4, 1.5, 1.8</td>
<td>2.10, 2.11, 2.12, 2.13</td>
<td>3.1, 3.5</td>
</tr>
</tbody>
</table>
Student preparation
Students should have developed some knowledge, understanding and skills across the three strands of study, Personal Finance, Enterprise and Our Economy, in order to undertake their chosen Business in Action project. As part of ongoing teaching, learning and assessment of the learning outcomes for Business Studies, students should have opportunities to develop research and evaluation skills. While the Classroom-Based Assessment is summative, it has a formative value and should be used as a tool to provide feedback to students, parents and teachers on student progress and learning. From the outset, students should be familiar with the Features of Quality used to judge the quality of their work.

Teacher preparation
In order to prepare for the Classroom-Based Assessment, teachers should familiarise themselves with the following documentation:

- Junior Cycle Business Studies curriculum specification
- Assessment Toolkit
- Annotated examples of student work.

The project should be undertaken over four weeks within a timeframe provided by the NCCA. It is recommended that teachers discuss the assessment with colleagues and plan any teaching and revision that may be required. It will be important to set the times and dates for carrying out the assessment as early as possible. It is recommended that a date for the Subject Learning and Assessment Review is established at the outset to assist in the planning, implementation and reviewing of the Classroom-Based Assessment. Once the school has decided this date, teachers and students can prepare for the completion of the Business in Action Classroom-Based Assessment. The timing of the process may vary from school to school as the timelines in Table 3 indicate. However, the Business in Action Classroom-Based Assessment must be completed by the end of second year.

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1 A national timetable for all CBAs for all subjects will be provided on an annual basis.
Completing the Classroom Based Assessment 1: Business in Action

Business in Action will be completed within a **four week period**. In this Classroom-Based Assessment students will engage in four areas of activity, which contribute to the generation of their evidence of learning and achievement:

1. Conducting research
2. Evaluating information
3. Developing action plans
4. Reporting findings.

**1. Conducting research**

A priority for completion of the Classroom-Based Assessment is developing a student’s research skills. Once the teacher and students have decided which Business in Action project they wish to undertake, students, in groups, begin to gather data and information from different sources. Students should undertake some field (primary) research and some desk (secondary) research, for example:

- Field visit
- Interview
- Survey
- Online research.

It is important that students record the sources of all the information gathered in order to assess their reliability and quality, and to ensure that the sources used can be referenced in the report. Where they are used, the use of more than one source will give students scope to cross-reference. This is particularly important where students use online sources. They should be encouraged to search effectively, evaluate and synthesise material.

2. Evaluating information

In groups, students will examine the information they have gathered in order to appraise the research findings.

<table>
<thead>
<tr>
<th>Enterprise in action</th>
<th>Students will evaluate their research in order to assess the feasibility of their enterprise in terms of its finances, its marketability and its viability.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Economics in action</td>
<td>Students will evaluate the economic, social and environmental benefits and costs of their economic issue on different key stakeholders and use relevant economic indicators and graphic representations to support their evaluation.</td>
</tr>
<tr>
<td>Finance in action</td>
<td>Students will evaluate the financial position of a consumer or organisation, supporting their evaluation with tabular and graphic representations.</td>
</tr>
</tbody>
</table>

Students should be supported in evaluating the information and in deciding on a course of action. The course of action should be justified by the research findings:

- Check which sources agree/disagree with each other
- Consider the information from different points of view
- Consider how the information supports, or does not support, a particular action or response.

3. Developing action plans

Having completed their research, students will then apply their analysis of the research findings to developing their action plan. The students should demonstrate sound evidence-based judgments, which address the challenges posed by their project.
Enterprise in action

Students will develop a business action plan which will describe elements of the marketing mix to be applied and financial information for the enterprise. They will endeavour to provide their chosen product, service, enterprise event or activity to their target market, where possible.

Economics in action

Students will develop an action plan outlining an economic policy change that might improve the resulting economic outcomes.

Finance in action

Students will recommend an appropriate action plan to address the financial challenge. Students will support their plan with tabular and graphic representations.

Although this phase of the work is monitored by the teacher, the analysis and compilation of the action plan is the group’s own work, carried out in active, meaningful collaboration.

4. Reporting findings

To complete the work related to the Classroom-Based Assessment, each group of students must submit evidence of their project. One project is submitted per group. Students will present their evidence in a written report.

Students will select the information which they feel is most relevant, reliable and of good quality to be included as evidence of their completed project. Information should not be taken verbatim from sources. It is important for students to be able to explain the information in their own words in order to best demonstrate their knowledge, understanding and skills.

Evidence of learning

The written project report should provide the following information:

- Introduction to the project
- Explanation or rationale for the project
- An explanation of the research methods
- An evaluation of the research findings
- An action plan for implementing the findings of the project
- Conclusion and recommendations
- The Student Reflection form of each group member (see Appendix 1, p. 29)
The project report should be approximately 1200-1500 words in length. This is not a specific requirement but a guideline for teachers and students. The evidence submitted in the report will be judged against the relevant Features of Quality set out on pp. 17-18.

The project report can be supplemented by support materials such as prototypes or artefacts, graphic representations, financial accounts, images, photographs, a storyboard and infographics where appropriate. The innovative use of different means of representing information should be promoted and encouraged. This may impact on the final word count of the report. Depending on the chosen format, some project reports may involve fewer words but nonetheless present all the research and findings comprehensively. All evidence submitted will be used to judge the student’s level of achievement.

Before submitting their project report each individual student must complete a Student Reflection (see Appendix 1, p. 29). Completion of the reflection is the student’s specific declaration of the part that he or she has played in the work of the group on the project. It is recommended that the number of students in a group should be between three and five students to allow each group member to make a meaningful contribution and to facilitate work being distributed and shared more easily among group members.

Deciding on the level of achievement: Business in Action

Getting ready → Completing the CBA → Deciding on the level of achievement → Next steps

Features of Quality

Key Features of Quality in support of student and teacher judgement for Business in Action are described here. The Features of Quality are the criteria used to assess the student work as best fitting the Descriptors (see page 3).
Features of Quality: Business in Action

**Exceptional**
- The students use a range of well-considered research methods, some of which show ingenuity, to collect data.
- The students’ evaluations of the research findings are of excellent quality, demonstrating a consideration of different points of view and fully supporting the proposed action plan.
- The action plan demonstrates ambition and creativity and is based on a sound, evidence-based judgement of all the information available to the students. It is completed to a very high standard.
- The individual Student Reflection describes clearly and in detail how the student engaged at an exceptional level in all stages of the project. It presents a meaningful reflection on his/her experience of group work.
- The project report is completed to a very high standard, is very comprehensive and represents information in a variety of different formats e.g. visual, written, with little scope for improvement.

**Above expectations**
- The students use a range of well-considered research methods to collect data.
- The students’ evaluations of the research findings are of very good quality, demonstrating some critical and creative thinking, and supporting the proposed action plan.
- The action plan demonstrates an evidence-based judgement of the information available to the students. It is completed to a high standard.
- The individual Student Reflection demonstrates how the student engaged fully in all stages of the project. It presents some reflection on his/her experience of group work.
- The project report is complete and presented in a clear and organised manner, with some scope for improvement.

**In line with expectations**
- The students use a range of research methods to collect data.
- The students’ evaluations of the research findings generally support the proposed action plan although there is limited evaluation of other points of view.
- The action plan is completed to a good standard displaying a reasonably sound judgement of the evidence.
- The individual Student Reflection provides some evidence of how the student engaged at some stages of the project. Reflections on his/her experience of group work are limited.
- The project report has some omissions but overall is complete and is presented in an organised manner.
Yet to meet expectations

- The students use a very limited range of research methods to collect data.
- The students’ evaluation of the research findings are poor, providing little evidence to support the proposed action plan.
- The action plan demonstrates a judgement of the evidence, though the evidence on which it is based is flawed in places.
- The individual Student Reflection demonstrates poor engagement by the student in the project. There is very limited reflection on his/her experience of group work.
- The project report provides a very basic summary of information, omits important elements and lacks clarity in its presentation.
Next steps

Subject Learning and Assessment Review meeting

Shared understanding of standards within junior cycle will arise through professional discussion in Subject Learning and Assessment Review meetings, where staff bring their own examples of student work and compare their judgements with other colleagues and with annotated examples of student work provided by the NCCA. Over time, this process will help develop a greater understanding of standards and ensure consistency of judgement about student performance.

The school or individual subject department retains a small sample set of project reports in support of the process of Subject Learning and Assessment Review. Teachers will retain samples of the Business in Action project reports that they will use for discussion at the Subject Learning and Assessment Review meetings. An example at each of the four Descriptor levels, where feasible, will be needed for this purpose (p. 3). Further details on managing and participating in the Subject Learning and Assessment Review meeting can be accessed at http://juniorcycle.ie/Assessment.

Following the Subject Learning and Assessment Review each individual teacher re-considers the judgement they had made of their student’s work, based on the outcomes of the meeting, and where necessary makes the appropriate adjustments to the level of achievement awarded to the work. The Descriptors awarded are used in reporting progress and achievement to parents and students as part of the school’s reporting procedures and through the Junior Cycle Profile of Achievement (JCPA).

Using feedback

Providing effective feedback is a crucial step in using Business in Action to support learning. Students will be informed of the Descriptor they have been awarded once the SLAR meeting has taken place and its outcomes have been processed. However, effective feedback goes beyond the naming of the Descriptor awarded. Feedback on the strengths of the student’s work, and on areas for improvement can be used to support their future learning. Further information on the use of feedback can be found at http://juniorcycle.ie/Assessment.

Querying a result

Queries in relation to the Descriptors awarded for Business in Action, where they arise, will be dealt with by the school.
Classroom-Based Assessment 2: Presentation

This Classroom-Based Assessment has two priorities: to give students the opportunity to apply their knowledge, skills and understanding to real-life settings, and to develop their communication skills. The Presentation allows students to: develop their self-awareness as learners; to evaluate evidence and reflect on their values; to demonstrate how they can communicate competently using a range of tools prevalent in the business environment; and to make considered decisions and recommendations.

This Classroom-Based Assessment helps students to apply course learning to their daily lives, integrate theoretical ideas to practical contexts and begin to develop reflective skills. It is designed to build on the positive dialogue between students and teachers on business-related interests throughout the three years of study.

The Presentation is an **individual** project. It comprises of three areas of activity:

- Investigating
- Making informed judgements
- Communicating.

Students may collaborate with classmates in gathering relevant information but teachers should ensure that each student is able to individually produce evidence to meet the Features of Quality for this assessment.

The Presentation will be submitted in December of Year Three. The main learning outcomes to be assessed through the Presentation are:

<table>
<thead>
<tr>
<th>Personal Finance</th>
<th>Enterprise</th>
<th>Our Economy</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.3, 1.7, 1.9, 1.10</td>
<td>2.1, 2.2, 2.4, 2.5, 2.6</td>
<td>3.1, 3.5, 3.9, 3.10</td>
</tr>
</tbody>
</table>
Getting ready

Student preparation

Students should have developed sufficient knowledge, skills and understanding to undertake a presentation. As part of ongoing teaching, learning and assessment of the learning outcomes for Business Studies, students are given opportunities to develop communication skills as they realise various learning outcomes. These communication skills include an ability to discuss and debate, to listen to and express an opinion, to use language and numbers to communicate, and to communicate using digital technology. As students make progress through their course of study they should be encouraged to identify issues, topics, individuals or organisations they want to know more about, to discuss current affairs that appear in the media, or to explore concerns of a local or global nature that are relevant to business. While the Classroom-Based Assessment is summative, it has a formative value and should be used as a tool to provide feedback to teachers, students and parents on student progress and learning. From the outset, students should be familiar with the Features of Quality used to judge the quality of their work in this area.

Teacher preparation

In order to prepare for the Classroom-Based Assessment, teachers should familiarise themselves with the following documentation:

- Junior Cycle Business Studies curriculum specification
- Assessment Toolkit
- Annotated samples of student work.

The Presentation is completed over three weeks. In preparation, teachers will discuss the assessment with colleagues and plan any teaching and revision that may be required. It will be important to set the times and dates for carrying out the assessment as early as possible. It is recommended that a date for the Subject Learning and Assessment Review is established at the outset to assist in the planning, implementation and reviewing of the Classroom-Based Assessment.
Completing the Classroom-Based Assessment 2: Presentation

Over the course of **three weeks** the student will engage in three areas of activity which contribute to the generation of their evidence of learning and achievement in the Classroom-Based Assessment:

- Investigating
- Reflecting on learning
- Communicating.

1. **Investigating**

The Presentation requires the student to investigate and present on a business-related topic. The chosen topic may be directly related to specific course content or the student may decide to study an issue of personal or local relevance, provided it is related to the business environment.

Some potential topics are:

- Field visit to a local enterprise
- Investigation of a business-related story in the media
- Leaders in the Irish business field
- Investigation of the impact of an organisation on a community
- Consumerism
- Investigation of a current economic issue
- Careers in business

The student is precluded from presenting on his/her Business in Action Classroom-Based Assessment.

Once the student has decided on their topic of interest, he/she will undertake some original investigative work in order to find out more about the topic. The student will begin to gather information from primary and/or secondary sources e.g., organising a meeting/interview or online research. As the topic options are very broad, given their age, ability, interests and the timeframe involved, the student should focus on one aspect of the topic.
It is important for the student to record the source of all the information gathered in order to be able to assess its reliability and quality. Many business-related topics can be looked at from different perspectives and students should be encouraged to consider differing viewpoints.

2. Reflecting on learning
Having undertaken some original investigative work on the business-related topic, the students should:

- Evaluate what they have learned about the business environment as a result of the investigation
- Reflect on whether/how they see the world differently and whether/how their behaviour has changed having engaged with this topic.

This will include, for example:

- Exploring the importance of the topic for personal, local, social or environmental relevance
- Applying their knowledge, understanding and ideas relevant to the chosen topic
- Explaining different opinions related to the chosen topic where appropriate
- Reflecting on what they thought about the topic before the investigation and what they think now
- Reflecting on whether/how their behaviour or attitudes have changed having found out more about the topic.

In other words, the student should aim to develop a personal opinion in relation to the business-related topic. Justification for holding this opinion should be sourced in the original investigative work.

3. Communicating
Each student will present orally on what they have learned having examined a business-related topic. The information should be presented in their own words to demonstrate personal understanding of the knowledge and ideas relevant to the chosen topic. A priority for this assessment is to encourage confidence in a student’s presentation and communication skills. Students should be encouraged to experiment with and practise their presentation. Although this phase of the task is monitored by the teacher, the preparation is the student’s own work, carried out individually or in active, meaningful collaboration as part of a group.

The presentation should be structured along the following lines:

- Identify and provide a brief overview of the business-related topic
- Explain their interest in the topic
- Evaluate what they have learned about the business environment as a result of their investigation of the topic
- Reflect on whether/how they see the world differently and how their behaviour has changed having engaged with the project
- Present an opinion on the business-related topic
- Demonstrate the development of their communication skills.

**Evidence of learning**

This Classroom-Based Assessment is an *individual* assessment. As a guideline, the presentation should last up to three minutes per student including time set aside for engagement with the audience. Teacher support for the student’s communication, in the form of questions or interventions, may be part of the presentation. A student may speak with or without notes, and a reading of a prepared script is allowable.

Students can use a range of different support materials and tools, such as stimulus material, digital technology, tabular or graphic representations, posters, or storyboard, taking into account a school’s unique context and the abilities and interests of the individual students. The use of different support materials to support the oral presentation is encouraged and rewarded when used to scaffold the presentation where appropriate.

The presentation is completed by the student as an individual. This assessment is submitted in December of Year Three.

**Deciding on the level of achievement: Presentation**

**Features of Quality**

Key Features of Quality in support of student and teacher judgement for the Presentation are described here. The Features of Quality are the criteria used to assess the student work as best fitting the Descriptors (see page 3).
Features of Quality: Presentation

<table>
<thead>
<tr>
<th>Exceptional</th>
</tr>
</thead>
<tbody>
<tr>
<td>• The student shows an eloquence and confidence in oral communication, displaying a very comprehensive knowledge of the topic, and the presentation is very well-structured.</td>
</tr>
<tr>
<td>• The support material chosen displays creativity and is used very effectively to captivate the target audience.</td>
</tr>
<tr>
<td>• The student’s reflections on the topic are of excellent quality, demonstrating clearly how the student’s point of view has developed or evolved over time.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Above expectations</th>
</tr>
</thead>
<tbody>
<tr>
<td>• The student communicates clearly, competently and with confidence, displaying a very good knowledge of the topic, and the presentation is well-structured.</td>
</tr>
<tr>
<td>• The support material is well-chosen to interest the audience, displaying some creativity and supporting the oral presentation.</td>
</tr>
<tr>
<td>• The student’s reflections on the topic are of very good quality.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>In line with expectations</th>
</tr>
</thead>
<tbody>
<tr>
<td>• The student communicates well displaying a good knowledge of the topic but lacks some confidence and the presentation is unclear in places.</td>
</tr>
<tr>
<td>• The support material chosen is appropriate but not used to its full potential.</td>
</tr>
<tr>
<td>• The student displays an ability to reflect on their own perspective of the topic.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Yet to meet expectations</th>
</tr>
</thead>
<tbody>
<tr>
<td>• The student doesn’t communicate clearly or confidently, displaying a very limited knowledge of the topic, and the presentation lacks structure.</td>
</tr>
<tr>
<td>• The support material chosen is used in a basic manner.</td>
</tr>
<tr>
<td>• The student’s reflections on the topic are narrow and of poor quality.</td>
</tr>
</tbody>
</table>
Next steps

Assessment Task

Students complete a written Assessment Task to be submitted to the State Examinations Commission for marking as part of the state-certified examination for Business Studies. It will be allocated 10% of the marks used to determine the grade awarded by the State Examinations Commission. The Assessment Task is directly related to the nature and focus of the second Classroom-Based Assessment, the Presentation, where the knowledge and skills developed by students emerge from their investigation, growing awareness of and presentation of a topic related to the business environment. The purpose of the Assessment Task is for students to undertake a focused reflection on their individual Presentation.

The Assessment Task will assess the students in aspects of their learning including:

- Their ability to evaluate new knowledge or understanding that has emerged through their experience of the Presentation
- Their capacity to reflect on the skills they have developed in undertaking the Presentation
- Their ability to reflect on how their value system has been influenced through their experience of the Presentation.

The Assessment Task is offered at a Common Level and the questions posed will take into account the broad cohort of students taking the assessment. It consists of two stages: firstly, discussing and evaluating their individual presentations; and secondly, reflecting on and writing about their experiences as presenters. The Assessment Task takes place over a double class period or two single class periods, a minimum of 80 minutes. The first class period is used for preparation purposes. The second class period is used for writing up their response. The student response is written into a pro-forma booklet and the school forwards the completed student booklets for the Assessment Task in accordance with arrangements set out by the SEC.

The mark awarded for the Assessment Task will be aggregated by the SEC with the mark awarded for the examination to determine the overall grade for the state-certified final examination in Business Studies.
Where a student is absent for the completion of all or part of the Assessment Task, schools should make local arrangements in the school to allow the student to complete the task as close as possible to the timeframe scheduled for completion.

**The timeline the school follows for completion of the Presentation and Assessment Task**

The Presentation must be completed by the end of Term One in Year Three. Once the school has decided a final date for completion, teachers and students can establish the period over which the Presentation will be worked on and completed. The timing of the process may vary from school to school as the timelines\(^2\) in Table 4 indicate below.

| Period during which students spend three weeks completing the Presentation | Monday 12\(^{th}\) November to Friday 7\(^{th}\) December 2018 |
| Latest date for completion of the Assessment Task | Friday, 14\(^{th}\) December 2018 |
| Latest date for award of Descriptors by teacher | Monday, 17\(^{th}\) December 2018 |
| Latest date for completion of Subject Learning and Assessment Review | Friday, 21\(^{st}\) December 2018 |

Table 4: Completion of Classroom-Based Assessment 2: Presentation

**Subject Learning and Assessment Review meeting**

A Subject Learning and Assessment Review meeting will be organised subsequent to completion of the second Classroom-Based Assessment, Presentation. It will follow the format set out on p. 19 and will be organised in line with the timetable above. **Further details on managing and participating in the Subject Learning and Assessment Review process can be accessed at [http://juniorcycle.ie/Assessment](http://juniorcycle.ie/Assessment).**

Teachers will record samples of the presentations by students that they will use for discussion at the Subject Learning and Assessment Review meetings. An example at each of the four Descriptor levels, where feasible, will be needed for this purpose. Any audio or audio-visual device, such as a tablet,

\(^2\) A national timetable for all CBAs for all subjects will be provided on an annual basis.
mobile phone, laptop or video camera, available in the school can be used for this purpose. The recording should take place with cognisance of child protection guidelines and in line with the school’s acceptable use policy.

Following the Subject Learning and Assessment Review, the Descriptors awarded are used in reporting progress and achievement to parents and students as part of the school’s reporting procedures and through the Junior Cycle Profile of Achievement (JCPA).

**Appealing or querying a result**

Student appeals regarding the state-certified examination grade, inclusive of the Assessment Task, will be processed as per the current appeal arrangements. Queries in relation to the Presentation, where they arise, will be dealt with by the school.
Appendix 1: Business in Action – Template for the Student Reflection

<table>
<thead>
<tr>
<th>Project option: Enterprise in Action</th>
<th>Economics in Action</th>
<th>Finance in Action</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Title of your project</th>
<th>Student name</th>
</tr>
</thead>
</table>

1.1 Introduction: Provide a brief outline of your project

1.2 Roles and responsibilities: Describe your key role and your main responsibilities

1.3 Summary: Give a brief summary of how you contributed to your project during the following activities:

(a) How I contributed to researching the project

(b) How I contributed to analysing the research information
(c) How I contributed to developing the action plan

(d) How I contributed to writing up the report

1.4 Review: Describe how you got on as a team and any difficulties you overcame while working as a team or Describe the advantages and challenges of working on this group project as an individual

1.5 Teacher feedback